

PERSONAL INFORMATIONS **Anis Lachiheb**

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Sex Male | Date of birth 12/01/1980 | Nationality Tunisian

WORK EXPERIENCE

16/09/2005–2016

Associate lecturer at the university

Ministry of Higher Education, Monastir-Ksar Hellal (Tunisia)

16/09/2014–30/06/2016

**Consultant and expert advisor
in the promotion of small projects**

Industry Promotion Agency, Monastir (Tunisia)

2002–2004

Sales manager

MEDINAV company, TUNIS (Tunisia)

- Management of the company's salesteam.
- Implementation of a new business strategy.
- Application of the ISO9001 certification.

1998–2002

**Advisor and expert in the Financial
and commercial services**

SMC company, Sousse (Tunisia)

01/06/1999–30/08/1999

banker

National Agricultural Bank (BNA), Sousse (Tunisia)

- Basic services (withdrawals, deposits, etc.).

06/2002–08/2002

Insurance consultant

Maghreb Insurance - Nouri Guen Agency, Sousse (Tunisia)

07/2004–08/2004

Consultant at the Tunisian Bank of Solidarity (microcreditbank)

Tunisian Bank of Solidarity, Sousse (Tunisia)

01/09/2005–30/06/2006

Trainer in the National Program 21-21 in Human Resources Management

Ministry of Higher Education, Sousse (Tunisia)

EDUCATION AND TRAINING

- 09/2012–06/2017 **PhD in Management**
Higher Institute of Management of Sousse (ISG), Sousse (Tunisia)
- 09/2002–06/2004 **Master degree in Currency, Banking and Finance**
Higher Institute of Commercial Studies of Carthage, Tunis (Tunisia)
- 09/1998–07/2002 **Bachelor degree in finance**
Higher Institute of Management of Sousse - Tunisia, Sousse (Tunisia)
Management Sciences (accounting, management, econometrics, statistics, management control etc).
- 09/1991–06/1998 **Baccalaureate degree**
High school of Tahar sfar, Sousse (Tunisia)

PERSONAL SKILLS

Mother tongue(s) Arabic

Other language(s)

| | UNDERSTANDING | | SPEAKING | | WRITING |
|---------|---------------|---------|--------------------|-------------------|---------|
| | Listening | Reading | Spoken interaction | Spoken production | |
| French | C1 | C1 | C2 | C1 | C1 |
| English | C1 | C1 | C1 | C2 | C1 |
| Italian | C1 | C1 | C2 | C2 | C1 |

Levels: A1 and A2: Basic user - B1 and B2: Independent user - C1 and C2: Proficient user
Common European Framework of Reference for Languages

- Communication skills**
- Excellent communication skills (experience as a research lecturer).
 - Trilingual .
 - Ability to work in a group, as well as at my own initiative.
 - Ability to communicate at all levels.

Organisational / managerial skills

Consultant, Trainer and Coach at the Agency for the Promotion of Industry (API)
 Researcher in the research laboratory in quantitative management and finance at IHEC in Sousse
 Vice Director of the Association of Development and Technological Innovation (ADIT) in ISET Ksar Hellal.
 Member of the technological association for innovation in Sousse.
 Member of the preparation committee of the PAQ project (financed by the World Bank) for the improvement of the quality of higher education at the ISET of Sousse

Job-related skills

2017: Creation of a scientific framework agreement between the research laboratory LREMFIQ (IHEC) and the national office of jobs and qualifications (ONEQ)
 2014-2015: University lecturer at the National Center for Continuing Education and Professional Promotion in Business Creation and Project Management
 2012-2013: University lecturer at the National Center for Continuing Education and Professional Promotion in Business Creation and Project Management
 2007-2013: Courses for various public and private companies at the ISET in Sousse in finance, accounting and forecasting techniques.

Digital competence

| SELF-ASSESSMENT | | | | |
|------------------------|-----------------|------------------|-----------------|-----------------|
| Information processing | Communication | Content creation | Safety | Problem solving |
| Proficient user | Proficient user | Proficient user | Proficient user | Proficient user |

Digital competences - Self-assessment grid

| |
|-----------------|
| SAGE commercial |
|-----------------|

Suite office (Word, Excel, Powerpoint, Access)

software

R, SPSS 21, Matlab 14, STATA 16 Eviews 9, SAGE (expert level)

Operating systems

Mac OS, Windows, Ms-Dos

Patent

Computer system for decision-making for forecasting and calculation of the duration of unemployment in Tunisia

Other skills

reviewer in many scientific journals (such as African Development Review etc)

Driving license

AM, A1, A2, A, B1, B, BE, C1, C

ADDITIONAL INFORMATION

Publications conferences and seminars

Publications and seminars

"Managing Individual Determinants of Unemployment Duration in Tunisia: Modalities and Modeling" 24 May 2017

"Evaluation of the foreign exchange risk and the various means of hedging: Case of foreign exchange options in Tunisia" June 2002

"Efficiency, Productivity and Forecast of the Bank Default of Tunisian Commercial Banks" January 2005

"Country Risk Assessment and Spatial Contagion: Case of EMBI Countries" in the process of completion

Patent and Certification

Commercial SAGE Certification - March 2016

Patent in CSDM (computer system for decision-making) for forecasting and calculating the duration of unemployment in Tunisia

Communications

"ISET Ksar Helal" - I. BEN HASSEN (ISET Sousse) - 15 and 16 May 2013

"Bank rating after Bale 2" June 2005

"The rating: Modalities and Models" April 2007

Reports

Report on banking activity in Tunisia: "Epistemology of the Tunisian banking system" June 2010.

Published Article

"Intermediation and decision support system for the management of unemployment: the simulator of duration." Notes on business information processing- 06 May 2017- Springer series 7911.

"Qualitative study of banking performance: the impact of institutional and regulatory changes on default risk: Benchmarking with emerging countries" International Euro Mediterranean Economic and Financial Review "March 2008.

INTERVENTIONS IN CONFERENCES AND SEMINARS:

Presentation of an article on the issue of bank rating after Bale 2 at the International Finance Seminar held in March 2004 in Hammamet- Tunisia

Presentation of an article on the theme of "Rating: Modalities and Modeling" at the "International Seminar on Enterprise Financing and Development Strategies in Developing Countries" held in March 2006 in Sousse- Tunisia

Presentation of an article on the management of credit risk in underdeveloped country. At the International Finance Seminar. March 2006 in Hammamet – Tunisia.

Presentation of an article on the impact of the international financial crisis at the International Finance Seminar. March 2008 in Hammamet