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| **curriculum vitae**  **CI 2017** |



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| **Personal information** |  |  |
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| **Name** |  | *Anna M.Ferragina* |
| **Address** |  | Via Candia, 121- 00192- ROMA |
| **Telephone** |  | Office : 0039-089963456; home: 0039-0660665956; mobile: 0039- 3495870721 |
| **Fax** |  | 0039-089962049 |
| **Designated E-mail** |  | [aferragina@unisa.it](mailto:aferragina@unisa.it) |
| **Nationality** |  | Italian |

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| **• Dates (from – to)** |  | From 09/2016 |
| **• Name and address of employer** |  |  |
| **• Type of business or sector** |  | Education and research |
| **• Occupation or position held** |  | Associate professor Economic Policy (13/A2) (qualification also in the sector Applied Economics (13/A4), Statistical Economics (13/D2)) |
| **• Main activities and responsibilities** |  | Research and teaching |

**Current job position**

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| **• Dates (from – to)** |  | From 03/2006 - |
| **• Name and address of employer** |  | University of Salerno |
| **• Type of business or sector** |  | Education and research |
| **• Occupation or position held** |  | Permanent Researcher, Department of Economics and Statistics |
| **• Main activities and responsibilities** |  | Research and teaching |

**Past job positions**

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| **• Dates (from – to)** |  | 11/2003 - |
| **• Name and address of employer** |  | ISSM (Institute of Studies on Mediterranean Societies)-CNR (National Research Council); |
| **• Type of business or sector** |  | Research in economics |
| **• Occupation or position held** |  | Permanent CNR Researcher up to 2006 and affiliate researcher since then |
| **• Main activities and responsibilities** |  | Research projects, creation of databases, production of papers, contribution to the Annual Report on the Mediterranean Economies. |

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| **Research projects** |
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| **• Dates (from – to)** |  | From 20/10/2015–to 20/10/2016 |
| **• Name and address of employer** |  | FEMISE - European Commission |
| **• Type of business or sector** |  | Research in economics |
| **• Occupation or position held** |  | Coordination and scientific direction |
| **• Main activities and responsibilities** |  | FEMISE- European Commission Coordination of the project funded by EU Commission (euro 10.000) under the 2015 Internal Competition for the FEMISE project on “*Support to* *economic research, studies and dialogue of the Euro-Mediterranean Partnership*” as per the Contract signed between the Commission and the FEMISE association no. ENPI/2014/354-494 (“Commission-FEMISE contract”). The purpose of this agreement is to provide an original research work in the fields of social and economic analysis by the Team Leader Anna M. Ferragina. Title of the research: “Spatial proximity and firm performances: how can location-based economies and policies help the transition process in the Mediterranean region? Empirical evidence from Turkey, Tunisia and Italy”. GRANT CONTRACT AGREEMENT No. FEM41-09. Main activities and responsibilities: Scientific Direction, Preparation of a technical report, executive summary, Policy Briefs, submission, publication of background papers in refereed journals. Members of the team: Erol Taymaz, Kamil Yilmaz, Sofiane Ghali, Adalgiso Amendola, Fernanda Mazzotta, Giulia Nunziante, Anna Ferragina. |

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| **• Dates (from – to)** |  | From 04/2011–to June 2013 |
| **• Name and address of employer** |  | FEMISE-European Commission |
| **• Type of business or sector** |  | Research in economics |
| **• Occupation or position held** |  | Coordination and scientific direction |
| **• Main activities and responsibilities** |  | Coordination of the project funded by EU Commission (euro 60.000) under the 2010 Internal Competition FOR SHORT-TERM PROJECTS Global Fees Contracts.  Title of the research: The impact of FDI on firm survival and employment: a comparative analysis of Turkey and Italy. GRANT CONTRACT AGREEMENT No. FEM34-12. Main activities and responsibilities: Scientific Direction,  Preparation of a technical report, executive summary, Policy Brief,  submission, publication of background papers in refereed journals. |

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| **• Dates (from – to)** |  | from March 2011 to December 2013: |
| **• Name and address of employer** |  | Consultant for the Italian Public Administration High School (SSPA-SNA) |
| **• Type of business or sector** |  | Research in economics |
| **• Occupation or position held** |  | Senior researcher |
| **• Main activities and responsibilities** |  | Study and technical advice related to "The impact of the implementation of the fiscal federal reform as according to the law 42/2009 and ensuing laws".Supervisor: professor Giovanni Tria. |

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| **• Dates (from – to)** |  | From 11/2008 –to June 2010 |
| **• Name and address of employer** |  | CEIS, University of Rome «  Tor Vergata » Rome, Italy |
| **• Type of business or sector** |  | Research in economics |
| **• Occupation or position held** |  | Senior researcher |
| **• Main activities and responsibilities** |  | Contribution to the research project funded by the Ministry of External Affair on “Desk Africa” CEIS (Tor Vergata) "Technical assistance, documentation, analysis and strengthening of institutional capacity building and “learning networking”, in fragile areas of Africa Horn and Western Africa". Director and supervisor Giovanni Tria. |

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| **• Dates (from – to)** |  | 2008 |
| **• Name and address of employer** |  | MNSED,WB, Washington DC. |
| **• Type of business or sector** |  | Research in economics |
| **• Occupation or position held** |  | Short term consultant |
| **• Main activities and responsibilities** |  | Contribution to the regional research on "Strengthening MENA’s trade and investment links with China and India ". Supervisors: Miria A. Pigato e Ms Claudia Nassif, MNSED, The World Bank. |

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| **• Dates (from – to)** |  | From 11/2006 – 2/2007 |
| **• Name and address of employer** |  | MNSED,WB, Washington DC. |
| **• Type of business or sector** |  | Research in economics |
| **• Occupation or position held** |  | Short term consultant |
| **• Main activities and responsibilities** |  | Contribution to the regional research on "Economic discovery and export diversification" |

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| **• Dates (from – to)** |  | 2006-7 |
| **• Name and address of employer** |  | CESPI-MAE (ROME). |
| **• Type of business or sector** |  | Research in economics |
| **• Occupation or position held** |  | Senior researcher |
| **• Main activities and responsibilities** |  | Research collaboration within the project "The economic linkages between Italy and the Mediterranean partners". Director Marco Zupi , Publication of a book chapter. |

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| **• Dates (from – to)** |  | 2005-2006 |
| **• Name and address of employer** |  | Italian Trade Agency (ICE-ROME) |
| **• Type of business or sector** |  | Collaboration to the “Observatory of Italian industrial districts” Area Studi ICE-Roma. |
| **• Occupation or position held** |  | Research fellow |
| **• Main activities and responsibilities** |  | Research |
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| **• Dates (from – to)** |  | 2005 February -2006 |
| **• Name and address of employer** |  | Italian Trade Agency (ICE-ROME) |
| **• Type of business or sector** |  | Collaboration to the organisation of the ICE 2nd Conference on: “Made in Italy and global challenges”, 25-26 February 2005. |
| **• Occupation or position held** |  | Research fellow |
| **• Main activities and responsibilities** |  | Contribution to a final report. |

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| **• Dates (from – to)** |  | 2004 |
| **• Name and address of employer** |  | CEIS, University of Roma “Tor Vergata”. |
| **• Type of business or sector** |  | Research in economics |
| **• Occupation or position held** |  | Researcher |
| **• Main activities and responsibilities** |  | Collaboration with CEIS (Centre on international economics and development), Economics Faculty, University of Roma “Tor Vergata”, research on *“Competitiveness: integration of production, research, innovation and education*”, CEIS –FILAS. |

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| **• Dates (from – to)** |  | 2004 |
| **• Name and address of employer** |  | ICE (ROME) |
| **• Type of business or sector** |  | Research in economics |
| **• Occupation or position held** |  | Research fellow |
| **• Main activities and responsibilities** |  | Collaboration with Italian Trade Agency, for the project ICE-CER on “Internationalisation of Italian small business enterprises”. |

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| **• Dates (from – to)** |  | From 11/2002 to 2004 |
| **• Name and address of employer** |  | Research and Study Area, ICE (Italian Trade Agency), Rome. |
| **• Type of business or sector** |  | Research and Study in International Economics |
| **• Occupation or position held** |  | Consultant |
| **• Main activities and responsibilities** |  | Research and teaching |

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| **• Dates (from – to)** |  | October 2003 - November 2005 |
| **• Name and address of employer** |  | University of Parma |
| **• Type of business or sector** |  | Istitute of Economics and Finance |
| **• Occupation or position held** |  | Junior researcher within the EU research project. HPSA-CT-2001 – 0064 (FLOWENLA, 5th framework programme EU enlargement: trade, FDI and migration), supervisor Professor Graziani |
| **• Main activities and responsibilities** |  | Data collection, econometric analysis, writing of two papers. |

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| **• Dates (from – to)** |  | October 1999 - November 2003 |
| **• Name and address of employer** |  | CEIS, University of Roma “Tor Vergata”. |
| **• Type of business or sector** |  | Research in economics |
| **• Occupation or position held** |  | Research fellow |
| **• Main activities and responsibilities** |  | Contribution to various projects and teaching |

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| **• Dates (from – to)** |  | October 2000- November 2002 |
| **• Name and address of employer** |  | Department of Economics, University of Roma 3 |
| **• Type of business or sector** |  | Research |
| **• Occupation or position held** |  | post doc scholarship 2 years |
| **• Main activities and responsibilities** |  | “Institutions, markets, regulation and development policies” Department of Economics, University of Rome 3, Economics Faculty. |

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| **• Dates (from – to)** |  | October 2001 - November 2002 |
| **• Name and address of employer** |  | Institute of Studies on Mediterranean Economies”, CNR, |
| **• Type of business or sector** |  | Research |
| **• Occupation or position held** |  | Research fellowship paper on “Trade relations of Italy, France and Spain with Maghreb: sectoral specialisation and delocalisation in the light of the Euro-Mediterranean partnership”, supervisor dott.ssa Maria Rosaria Carli. |
| **• Main activities and responsibilities** |  | Data collection, econometric analysis, writing of one paper. |

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| **• Dates (from – to)** |  | October 2000 - November 2001 |
| **• Name and address of employer** |  | University of Parma |
| **• Type of business or sector** |  | Institute of Economy and Finance |
| **• Occupation or position held** |  | Research fellowship with the Institute of Economy and Finance, University of Parma, within the COUNTDOWN project directed by professor Graziani, |
| **• Main activities and responsibilities** |  | Data collection, econometric analysis, writing of one paper. |

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| **• Dates (from – to)** |  | 1994 - 1995 |
| **• Name and address of employer** |  | University of Naples Federico II |
| **• Type of business or sector** |  | Institute of Public Economy |
| **• Occupation or position held** |  | Research Assistantship to the Project: “Productivity gaps between Southern and Northern Italy”, Department of Theory and History of Public Economy, University of Naples. Supervisor: Prof. Alfredo Del Monte. |
| **• Main activities and responsibilities** |  | Data collection, econometric analysis, writing of a paper. |

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| **Education and training** |

*Note: [Add separate entries for each relevant degree you have completed, starting with the most recent]*

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| **• Dates (from – to)** |  | 1997-2000 |
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| **• Name and address of institution** |  | University of Roma “La Sapienza”. |
| **• Degree, Diploma or Certficate Awarded** |  | PhD. *Doctoral Programme in Institutions and Economic Development*. Supervisor: Prof. Mariano D’Antonio and Prof. Alasdair Smith. Thesis on: “Product Quality in EU-CEE Trade. Determinants and Adjustment Effects”. |

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| **• Dates (from – to)** |  | 1996-97 |
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| **• Name and address of institution** |  | University of Sussex, UK. |
| **• Degree, Diploma or Certficate Awarded** |  | Master of Art in International Economics. |

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| **• Dates (from – to)** |  | 1994-95 |
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| **• Name and address of institution** |  | Uni­versity of Naples Federico II, Department of Theory and History of Public Economy. |
| **• Degree, Diploma or Certficate Awarded** |  | *Master in Economics* Dissertation in “Integrazione Verticale e Produttività delle Piccole e Medie imprese nel Sud d’Italia (Vertical integration and productivity of small and medium firms in the South of Italy”, (con Nadia Netti), Bank of Italy and University “Federico II”, Napoli, 1995. |
| **• Dates (from – to)** |  | 1989-1994 |
| **• Name and address of institution** |  | Uni­versity of Naples Federico II, Faculty of Economics and Business |
| **• Degree, Diploma or Certficate Awarded** |  | *First class honour degree in Economics (110 cum laude),* Dissertation in Economic and Agricultural Policy with a thesis on «The Agriculture in the Crisis of the Soviet Economy. Structures and Policies from the Collectivisation to the Privatisation». Supervisor: Professor Marcello Gorgoni. |

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| **Summer schools and Post-graduate courses** | 1997-2001 |
| • September 2001 Summer School "Competitiveness and EU Enlargement", Robert Schumann Centre for Advanced Studies, European University Institute, Florence. • July 2000 Summer School "Regional development and internationalization of production in an integrated Europe", CEIS, University of Rome "Tor Vergata". • July 1999 Summer School "Fiscal Policy in a Monetary Union", CEIS, University of Rome "Tor Vergata". • July 1998 Summer School in Social Science Data Analysis, University of Essex, Colchester. Course work: Theory of Advanced Regression and Regression. • October 1997 International Postgraduate Training Course on "European Agricultural Policy in Transformation", University of Leuven, Belgium. | |

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| **Scholarships and awards** | 1995- 2005 |
| • 2005 Award for the paper "EU Actual and Potential Trade with Mediterranean and Central and Eastern European Countries. A Gravity Study" (with F. Shepherd and G. Giovannetti), Economic Research Forum, Cairo, Egypt. • 2001 shortlisted EACES award for the fourth best PhD thesis in 2000 on Economics of Transition. • 2000-2002 Research grant post-doc "Institutions, markets, regulation and development policies", Department of Economics, University of Rome 3, Faculty of Economics. • 2000 Scholarship for the area Studies, Statistics and Documentation of the Institute for Foreign Trade (ICE)  • 1999-2000 Scholarship CNR at the CEIS, University of Rome "Tor Vergata" CNR project: "Italy in Europe: Governance and Economic and Social Development Policies". Supervisor prof. Quintieri. • 1998-1999 CNR scholarship to attend one year at the Graduate Research Centre in the Social Sciences, University of Sussex, UK • 1996-1999 three-year PhD scholarship, University of Rome "La Sapienza". •   |  | | --- | | **Personal skills**  **and competences**  *Acquired in the course of life and career but not necessarily covered by formal certificates and diplomas*. | | *Personal skills* |  | Organisational skills and competences. Coordination and management of human resources, organisation of seminars, conferences and workshops. Development of networks of research and creation of scientific relationships, active contribution to research networks with project proposals and coordination. | | *IT competences* |  | Competence in data analysis, research, teaching and policy making related to internationalisation processes.  STATA 13, E-Views, Matlab, LaTex, Scientific WorkPlace, Microsoft Office |   1997 internship half-year to the European Commission, DG 2 (declined). | |

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| **Mother tongue** |  | Italian |

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| **Other languages** |

*Note: [Add separate entries for each language you know & indicate level: excellent, good, basic. ]*

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|  |  | *English (* Certificate in Advanced English grade B, Cambridge University). |
| **• Reading skills** |  | Advanced |
| **• Writing skills** |  | Advanced |
| **• Verbal skills** |  | Advanced |

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|  |  | *French* (intensive French course at Alliance Franaise , Bruxelles) |
| **• Reading skills** |  | *Intermediate* |
| **• Writing skills** |  | *Beginner* |
| **• Verbal skills** |  | *Beginner* |

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| **Publications, Papers and Presentations** |  | Research focus:   * Trade FDI and integration: gravity models preferential trade agreements (EU-CEECs and EU-MED) * Regional divides * Internationalisation, fragmentation and impact on labour market * Growth, trade and agglomeration economies * Firm dynamics, survival, multinational firms, FDI   Empirical and theoretical research in international trade. The analysis of the impact of trade liberalisation between the EU and Eastern European countries, quality upgrading and integration of national and regional labour markets, with a special emphasis on Italy. Implications of trade liberalisation on firm delocalisation and on fragmentation of production. Empirical testing for underlying determinants of fragmentation such as differentials in comparative advantages and in factor and skill content between firms and between national specialization models. Current applied research is focusing on the impact of FDI on domestic firms looking at firm dynamics and spillover effects; trade liberalisation within the Euro-Mediterranean partnership and the determinants of foreign direct investment (FDI) from the European Union into the Mediterranean partners; economic discovery, innovation and export diversification as driving factors of trade and growth; patterns of firm demography and growth; firm localization and local knowledge spillovers.  **Publications**  **EDITED BOOKS:**  2014: Anna Maria Ferragina, Erol Taymaz & Kamil Yilmaz (eds.), Innovation, Globalisation and Firm Dynamics. Lessons for Enterprise Policy, New York, London: Routledge, ISBN: 9780415836777.  2011: Bridging the gap: the role of trade and FDI in the Mediterranean, (co-edited with A. Amendola), Rubbettino, ISBN: 9788849832303. Refereed international journals  1. Are Italian firms performances influenced by innovation of domestic and foreign firms nearby in space and sectors? (with Giulia Nunziante) Second round of referee. 2. Firms’ external and internal finance, productivity and size. Evidence from Italy (with Fernanda Mazzotta), Under review. 3. Iandolo, S. and Ferragina A.M. “Do firms learn from internationalization? The impact of internationalization strategies on innovation.” Under review. 4. Iandolo, S. and Ferragina A.M. “Does different persistence in internationalization and innovation influence firms’ performance?Under review. 5. 2016 Financial constraints and productivity growth across the size spectrum: microeconomic evidence from Morocco EURASIAN BUSINESS REVIEW. Pag.1-21  with Mazzotta, Fernanda; Sekkat, Khalid ISSN:1309-4297.DOI: [10.1007/s40821-016-0055-3](http://dx.doi.org/10.1007/s40821-016-0055-3) 6. 2015 Italian FDI and Exports at sectoral level: substitutes or complements?, GLOBAL ECONOMY JOURNAL, Volume 15, Issue 2, Pages 277–310, ISSN (Online) 1553-5304, ISSN (Print) 2194-5659, DOI: [10.1515/gej-2015-0005](http://dx.doi.org/10.1515/gej-2015-0005), July 2015 7. 2015 Agglomeration economies in Italy: impact on heterogeneous firms’ exit in a multilevel framework, JOURNAL OF INDUSTRIAL AND BUSINESS ECONOMICS, DOI: 10.1007/s40812-015-0016-3 8. 2014 " Does multinational ownership affect firm survival? (with R. Pittiglio and F. Reganati), JOURNAL OF BUSINESS ECONOMICS AND MANAGEMENT, forthcoming, 15(1), 2014, DOI 10.3846/16111699.2012.707622. 9. 2013: Anna Maria Ferragina, Fernanda Mazzotta (2013). FDI spillovers on firms' survival in Italy: absorptive capacity matters! . THE JOURNAL OF TECHNOLOGY TRANSFER, p. \*, ISSN: 0892-9912, doi: 10.1007/s10961-013-9321 10. 2012: ''Are exporters and multinational firms more resilient over a crisis? First evidence for manufacturing enterprises in Italy'', (with Adalgiso Amendola, Rosanna Pittiglio and Filippo Reganati) ECONOMICS BULLETIN, Vol. 32 No. 3 pp. 1914-1926, ISSN: 1545-2921 11. 2011 "The impact of FDI on firm survival", (with R. Pittiglio and F. Reganati) STRUCTURAL CHANGE AND ECONOMIC DYNAMICS, special issue "Productivity, Profitability and Growth: the Empirics of Firm Dynamics". ISSN: 0954-349X, doi: 10.1016/j.strueco.2011.10.002. 12. 2010: Multinazionalità e sopravvivenza delle imprese: un'analisi del settore manifatturiero italiano, (with R. Pittiglio and F. Reganati), anno XXXI, n. 4, ottobre-dicembre, L'INDUSTRIA. ISSN: 0019-7416 13. 2009: "A Tale of Parallel Integration Processes. A Gravity Analysis of EU Trade with Mediterranean and Central and Eastern European Countries", (with F. Pastore and G. Giovannetti), REVIEW OF MIDDLE EAST ECONOMICS AND FINANCE, Vol. 5, n. 2, June, already published in IZA Discussion Paper, No. 1829. ISSN: 1475-3693, doi: 10.2202/1475-3693.1228.7 14. 2008: "Mind the Gap: unemployment in the new EU regions", (with F. Pastore), JOURNAL OF ECONOMIC SURVEYS, vol. 22, pp. 73-113 No. 1, ISSN: 0950-0804. already published in IZA Discussion Paper, n. 1565, ftp://ftp.iza.org/dps/dp1565.pdf, April. 15. 2005: "Factor Endowment and Market Size in EU-CEE Trade. Would Human Capital Change the Actual Quality Trade Patterns?", (with F. Pastore), EASTERN EUROPEAN ECONOMICS, vol. 43, n. 1, 2005, pp5-33, ISSN: 0012-8775, also published as IZA Discussion Paper No. 1139. ftp://ftp.iza.org/dps/dp1139.pdf. 16. 2005: "Forecasting EU-Romania Trade by Gravity Analysis". (with G. Giovannetti, F. Pastore), ROMANIAN JOURNAL OF ECONOMIC FORECASTING, vol. 3 (4), p. 83-93, ISSN: 1582-6163. 17. 2004: "Quality Matters. ITaly's intra-industry trade with Eastern Europe over the years 1988-'95", (with F. Pastore), in STUDI ECONOMICI vol. 84, n. 3, pp. 97-119. ISSN: 0039-2928. 18. 2003: "The factor content of Italy-CEE trade over the transition", EMERGO, Journal of Emerging Economies and Market Societies, September, 2003. ISSN: 1233-3115 19. 2000: "Product Quality in CEE-EU Trade. Determinants and Adjustment Effects", ECONOMIC SYSTEMS, Vol. 24, n. 4, December, 2000. ISSN 0939-3625.  Chapters in Books, Reports and Conference Proceedings (international, selected and refereed):  1. 2014: IEMED Eleventh edition of the IEMed Mediterranean Yearbook 2014, Section Panorama “Investment in turbulent times: how political turbulence has affected the FDI level in the MENA region” 2. 2014: Anna Maria Ferragina & Fernanda Mazzotta,. "[Agglomeration economies and global activities: impact on firm survival](https://ideas.repec.org/p/wiw/wiwrsa/ersa14p348.html)," [ERSA conference papers](https://ideas.repec.org/s/wiw/wiwrsa.html) ersa14p348, European Regional Science Association. 3. 2013: ERSA Anna Maria Ferragina & Fernanda Mazzotta & Erol Taymaz & Kamil Yilmaz "[The Impact of FDI on Firm Survival and Employment: A Comparative Analysis For Turkey And Italy](http://ideas.repec.org/p/wiw/wiwrsa/ersa13p1211.html)," [ERSA conference papers](http://ideas.repec.org/s/wiw/wiwrsa.html) ersa13p1211, European Regional Science Association. 4. 2013: Anna Maria Ferragina (ed.) The Impact of FDI on Firm Survival and Employment: A Comparative Analysis for Turkey and Italy. DISCUSSION PAPERS, Discussion Paper 127, pp. 146, Salerno: Celpe Discussion Paper, University of Salerno, ISBN: 978-88-95406-26-8, ISSN: 1970-4259. 5. 2013: Anna Maria Ferragina, Fernanda Mazzotta Foreign investment and firm selection in Italy: competition, linkages and firms' absorptive capacity. In: AAVV. (a cura di): Anna Maria Ferragina, Erol Taymaz, Kamil Yilmaz, Innovation, Globalization and Firm Dynamics: Lessons for Enterprise Policy. New York, London:Routledge, ISBN: 9780415836777. 6. 2013: Anna Maria Ferragina, Fernanda Mazzotta (2013). Local agglomeration economies: what impact on survival of multinationals and national firms in Italy? . In: AAVV. International Conference "Contemporary Issues in Business, Management and Education", proceedings, Social and Behavioral Sciences . p. \*, -Oxford : Elsevier, 2002- -Malden, MA: Blackwell Science Incorporated, Vilnius Lithuania, 21-23 November 2013 [doi:10.1016/j.sbspro.2013.12.843](http://dx.doi.org/10.1016/j.sbspro.2013.12.843) 7. 2012: "Do Foreign Ownership and Technological Environment Affect Firm Survival? Evidence on Italian Manufacturing and Services Firms" (with R. Pittiglio and F. Reganati), in Knowledge, Innovation and Internationalization Essays in Honour of Cesare Imbriani, Edited by Piergiuseppe Morone, Routledge, London, UK, ISBN 9780415693110. 8. 2012: "New aspects of multinational firm activities in the context of the international financial crisis: experience in Italy" (with R. Pittiglio and F. Reganati), Proceeding of the 8th International Scientific Conference "Business and Management-2012", May 10-11, 2012, Vilnius, LITHUANIA, Selected and refereed papers. Vilnius, 2012, Vilnius Gediminas Technical University, 2012, ISBN 978-9955-28-311-9. 9. 2011 "FDI potential and shortfalls in South Mediterranean countries: the role of institutions as determinants and diversion forces" (with Francesco Pastore) In: Adalgiso Amendola, Anna Maria Ferragina (eds). “Bridging the Gap: the role of trade and FDI in the Mediterranean”, pp. 281-304, Rubbettino, ISBN: 97888498323032010. 10. 2011: "Foreign direct investments in the Mediterranean area. New dynamics, emerging actors and effects of the world financial crunch". In: Adalgiso Amendola, Anna Maria Ferragina. Bridging the gap: the role of trade and FDI in the Mediterranean. p. 307-334, Rubbettino, ISBN: 9788849832303 11. 2011: Introduction, in: Adalgiso Amendola, Anna Maria Ferragina. Bridging the gap: the role of trade and FDI in the Mediterranean. p. 307-334, Rubbettino, ISBN: 9788849832303. 12. 2010 "The Impact of FDI on Firm Survival in Italy", Proceeding of the 6th International Scientific Conference "Business and Management-2010" , (with R. Pittiglio and F. Reganati), May 13-14, 2010, Vilnius, LITHUANIA, "Business and Management-2010", Selected papers. Vilnius, 2010, Vilnius Gediminas Technical University, 2010, ISBN 978-9955-28-311-9. 13. 2008: contribution to " Strengthening MENA’s trade and investment links with China and India", World Bank, Social and Economic Development Sector Unit, Middle East and North Africa Region. 14. 2007: contribution to “Export Diversification in Egypt, Lebanon, Jordan, Morocco and Tunisia”, Volume II: Main Report, World Bank, Social and Economic Development Sector Unit, Middle East and North Africa Region, January 2007. 15. 2006: “Trade integration between EU and South Mediterranean countries: introversion and specialisation”, (with G. Giovannetti and L. Iapadre), in “For an Economic Partnership between the Mediterranean Countries: Balance and Perspectives”, Florence University Press, Proceedings of the conference organised by University of Florence, University of Cairo and University of Al-Azhar, Il Cairo, November, 2004. 16. 2006: “Regional Unemployment in the OST literature”, (with F. Pastore), in Caroleo, F.E. e S. Destefanis (eds.), Regions, Europe and the Labour Market. Recent Problems and Developments, Physica Verlag. 17. 2005   “An Empirical Law about Regional Unemployment in Eastern Europe”, in Daugeliene, R. (ed.), Enlarged European Union in the House of Europe: New Internal and External Problems, Kaunas University of Technology, Kaunas. 18. 2004: “Regional Policy in an Integrated Europe. Insights from the Literature” in Benc, V. (ed.), Readiness of Candidate Countries for the EU Regional Policy, PHARE, Bratislava, pp. 23-42 (also available in Kriscunas, K. (2004, ed.), Juxstaposition of European Union Enlargement and Lisbon Processes, Kaunas University of Technology, Kaunas, 2005, pp. 140-151).  Books, Reports and Conference Proceedings (national)  1. [2016. Frammentazione internazionale della produzione: la posizione dei paesi mediterranei dell’area Mena nelle catene globali del valore. pp.120-146. In Rapporto sulle Economie del Mediterraneo, Edizione 2016 - ISBN:978-88-15-26476-3](https://www.iris.unisa.it/preview-item/104003?queryId=mysubmissions&) 2. 2015: The long road of economic and political instability in the Southern Mediterranean. Prospects of integration and investment North-South and South-South, Report on the Mediterranean economies, Edition 2015, Il Mulino, Bologna, 9788815258205. 3. 2014: Europe and the Mediterranean: the potential of integration and the strategies to revitalize the Euro Mediterranean policy (in collaboration with E. Ferragina) Report on the Mediterranean economies, Edition 2014, Il Mulino, Bologna, ISBN: 9788815251862. 4. 2013. "The potential of European investment in the southern Mediterranean region. A gravity analysis" in the Report on the Mediterranean economies, 2013 Edition, Il Mulino, Bologna, ISBN: 978881524501-4. 5. 2012. "Foreign direct investments. Capital flows in the Mediterranean region during the global crisis", chap. 6 of the Report on the Mediterranean economies, Edition 2012, Il Mulino, Bologna, 2012. ISBN: 9788815238528. 6. 2011. "Foreign direct investment. The role of the institutions", chap. 6 of the Report on the economies of the Mediterranean, Edition 2011, Il Mulino, Bologna, p. 119-162, ISBN: 9788815150271. 7. 2010: "Foreign ownership, multinational and output: a survival analysis of Italian companies", with R. Pittiglio, F. Reganati, chap. 8, ICE Report 2009- 2010 “Italy in the international economy” 8. 2010 "Foreign direct investment in the Mediterranean. New dynamic, emerging players and effects of the global financial crisis ", Chapter 6 of the Report on the Mediterranean economies, 2010 Edition, Il Mulino, Bologna, 2010, ISBN: 9788815137975. 9. 2009: "Markets and Innovation. The evolution of production and technology in the Mediterranean countries through trade", Chapter 5 of the Report on the Mediterranean economies, Edition 2009, Il Mulino, Bologna, 2009, ISBN: 9788815131669. 10. 2008: "The evolution of trade and production between Italy and the Mediterranean countries: between reorientation, vocation and loss of market share", Chapter 2 in "The projection of the Italian system in the Mediterranean. Vocations, ongoing processes and future expectations ", edited by Marco Zupi, CESPI together with MAE and UNICREDIT, Ediz. Carocci, ISBN: 9788843046690. 11. 2008: "The labour market. Trade liberalization, employment and wages, Report on the Mediterranean economies, 2008 Edition ", Ch. 5, Mulino, Bologna, 2008, ISBN: 978881512492. 12. 2007: "The development of business relations between Italy and the Mediterranean partner countries between reorientation, vocation and loss of market shares" in ICE annual report 2006-2007. 13. 2007: "Social indicators, structural changes and adjustment processes in the labor markets Mediterranean" Report on the Mediterranean economies, 2007 Edition, Il Mulino, Bologna, 2007, ISBN: 9788815118998. 14. 2006: "Social indicators: poverty, human development, employment and productivity," Report on the Mediterranean economies, 2006 Edition, Il Mulino, Bologna, 2006, ISBN: 8815111026. 15. 2005: M. R. Carli. "Trade and Investments" section. 5, and "Social indicators", Chapter 6, Report of the Mediterranean Economies, 2005 Edition, Il Mulino, Bologna, 2005, ISBN: 8815106456. 16. 2005: with C. Colacurcio "FDI and exports in Italy: substitution or complementarity?", In “Italy in the international economy”, ICE Annual Report 2004-2005. 17. 2004: "Integrating Europe's trade with the countries of the euro-Mediterranean partnership" with G. Giovannetti and F. Pastore, in “Italy in the international economy”, ICE Annual Report 2003-2004. 18. 2002: "The processes of fragmentation of production between Italy and the countries of the Southern Mediterranean and Eastern European (Fragmentation of production between Italy and Mediterranean and Eastern European countries", with B. Quintieri, in G. Galli and L . Paganetto (eds), Italy's competitiveness: Vol. 1 Italy's competitiveness. 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International Multidisciplinary Scientific Symposium, University of Petroşani: 56-60). 2. 2003: “L’internazionalizzazione dei distretti industriali. Sintesi della conferenza organizzata dal’ICE (Internationalisation of Italian industrial districts)”, Quaderni di Management, Maggio-Giugno, 2003. 3. 2001: “L’integrazione europea dei Paesi dell’Europa Centrale e Orientale e l’Italia (European integration between Central and Eastern European coutnries and Italy ”, Novus Campus, n. 2 , 2001. 4. 2000: “Dimensioni d’impresa ed esportazioni: non sempre piccolo è bello (Firm size and export: small is not always beatiful”, CEIS Newsletter, Bimestrale, Anno 6, n. 5, Ottobre 2000.  Working papers and discussion papers  1. 2009: “The impact of FDI on firm survival in Italy”, (with F. Reganati and R. Pittiglio), in FIW Working Paper n. 35, November. 2. 2006: “Mind the Gap: unemployment in the new EU regions”, (with F. Pastore), in IZA Discussion Paper, n. 1565, [ftp://ftp.iza.org/dps/dp1565.pdf](ftp://ftp.iza.org/dps/dp1139.pdf), April. 3. 2005 “A Tale of Parallel Integration Processes. A GravityAnalysis of EU Trade with Mediterranean and Central and Eastern European Countries”, IZA Discussion Paper, No. 1829, (with G. Giovannetti and F. Pastore). 4. 2005: “Fa­­­ctor Endowment and Market Size in EU-CEE Trade. Would Human Capital Change the Actual Quality Trade Patterns?”, with F. Pastore, Eastern European Economics, vol. 43, n. 1, 2005, pp5-33, also published as IZA Discussion Paper No. 1139. <ftp://ftp.iza.org/dps/dp1139.pdf> 5. 2004: “Catching up of candidate countries: factors, skills and quality”, Working paper ISSM-CNR, n. 56, Napoli. 6. 2000: "Price Versus Quality Competition in Italy's Trade with Central and Eastern Europe over the Transition", Quaderni del Dipartimento di Economia della Terza Università di Roma, Working Paper n. 15, 2000, ISSN 2279-6916. 7. 1998: "Product Quality Differentiation in CEE-EU Intra-industry Trade" , Quaderni del Dipartimento di Economia della Terza Università di Roma, Working Paper n. 7, 1998, ISSN 2279-6916. 8. 2004: “Trade of Italian Regions with Central and Eastern European Countries over   1994-2002: Competitive and non Competitive Sectors and Impact on Regional Labour Markets”, Working paper ISSM-CNR, n. 57, Napoli.   1. 2003: “Market Integration and Regional Divide: what role for Trade and ICT?” (with Luigi Mundula, Background Papers for the XV Villa Mondragone, International Economic Seminar, “Market, growth and global governance”, CEIS, University of Rome Tor Vergata, Collana Documenti CEIS, n. 11, 26-27 June 2003. 2. 2002: “Regional Policies and EU Enlargement”, with E. D’Agosto, in “Institutions and Growth: the Political Economy of International Unions and the Constitution of Europe”, Background Documents for the XIV Villa Mondragone International Economic Seminar, CEIS, University of Rome Tor Vergata, Collana Documenti CEIS, n. 10, 26-27 Giugno 2002. 3. 2002: “Trade relations of Italy, France and Spain with Maghreb: sectoral specialisation and delocalisation in light of the Euro-Mediterranean partnership”, Working paper CNR-ISSM, n. 6, 2002. |
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| **Teaching experience:** |  | • 2016-2017 2° term International trade and macroeconomics, post bachelor degree (Laurea Magistrale) in International Relations, Political, Social and Communication Sciences Department, University of Salerno (80 hours).  • 2016-2017 2° term International economics, in Economics Degree, Department of Economics and Statistics, University of Salerno (60 hours).  • 2014-2015 2° term International trade and policy, post bachelor degree (Laurea Magistrale) in International Relations, Political, Social and Communication Sciences Department, University of Salerno (80 hours).  • 2014-2015 2° term International economics, in Political Sciences and International Relations, Political Sciences Faculty, University of Salerno (20 hours).  • 2015: Anna Lindh: lecture on: Le relazioni economiche e le politiche euro-mediterranee dopo le Primavere Arabe.  • 2015 April: Erasmus Teaching: 8 hours of lectures and seminars in the Middle East Technical University, Ankara, Turkey.  •2013-2014 2° term International economics and policy, post bachelor degree ( Laurea Magistrale) in International Relations, Political Sciences Faculty, University of Salerno (80 hours).  • 2013-2014 2° term International economics, in Political Sciences and International Relations, Political Sciences Faculty, University of Salerno (20 hours).  •2014: Anna Lindh: lecture on: Le relazioni economiche e le politiche euro-mediterranee dopo le Primavere Arabe.  • 2012-2013 2° term International economics and policy, post bachelor degree (Laurea Magistrale) in International Relations, Political Sciences Faculty, University of Salerno (80 hours).  • 2013: Anna Lindh: lecture on: Flussi di capitali nella regione euro-mediterranea durante la crisi finanziaria globale.  • 2011-2012 2° term International economics and policy, post bachelor degree ( Laurea Magistrale) in International Relations, Political Sciences Faculty , University of Salerno (80 hours). • 2010-2011 2° term International economics and policy, post bachelor degree ( Laurea Magistrale) in International Relations, Political Sciences Faculty, University of Salerno (60 hours); Lectures in Political Economy, Political Sciences Faculty , University of Salerno (20 hours). • 2009-2010 2° term International economics and policy, post bachelor degree ( Laurea Magistrale) in International Relations, Political Sciences Faculty (60 hours), University of Salerno. • 2008-2009 2° term Economics of Globalisation, within the Degree in Political Science and International Relations, Political Sciences Faculty (40 hours), University of Salerno. • 2008-2009 1° term Lectures in Political Economics, European University in Rome (42 hours). International economics, in Political Science and International Relations Political Sciences Faculty (20 hours), University of Salerno. • 2007-2008 2° term Economics of Globalisation, within the Degree in Political Science and International Relations, Political Sciences Faculty (40 hours), University of Salerno. • 2007-2008 2°term Lectures in Political Economics within the Degree in Political Science and International Relations, Political Sciences Faculty (40 hours), University of Salerno. • 2007-2008 1° term International economics, within the Degree in Political Science and International Relations, Political Sciences Faculty (20 hours), University of Salerno. • 2007 Master in International trade, on Outsourcing and FDI, University of Roma 3. • 2007 2°term Economics of Globalisation, Degree in Political Science and International Relations, Political Sciences Faculty (24 hours), University of Salerno. • 2007 2nd term Lectures in Political Economics within the Degree in Political Science and International Relations, Political Sciences Faculty (40 hours), University of Salerno. • 2006 2nd term Lectures in Political Economics within the Degree in Political Science and International Relations, Political Sciences Faculty (40 hours), University of Salerno. • 2006 June Lectures on "Geography and Trade" and "FDI and development", PhD Programme (Development economics and international cooperation), University of Florence. • 2005 April Seminars on "FDI and development", Master MESCI (Development economics and international cooperation), CEIS, University of Roma "Tor Vergata", Economics Faculty. • 2005 March Seminars on "L'Italia nell'economia internazionale "Italy in the international economy", Master in Internationalisation Processes,(CORCE) ICE-Roma. • 2004 Lectures in International economics within the Doctoral Programme in Economics and Development Politicies, Economics Faculty, University of Florence. • 2002-2004 Teaching assistantship for the undergraduate course in International Economics, Economics Faculty, University of Rome "Tor Vergata". • 1999-2001 Teaching assistantship for the undergraduate course in macroeconomics, Economics Faculty, University of Rome "Tor Vergata". |
| **Participation to Conferences, Seminars and Round Tables** |  | • ETSG 2017 19th Annual Conference of the EUROPEAN TRADE STUDY GROUP - 14-16 SEPTEMBER 2017 - Università degli Studi di Firenze, European University Institute, and Robert Schuman Centre for Advanced studies - Firenze, Italy Presentazione del lavoro (svolto con Stefano Iandolo (Dises - Unisa) a conferenza internazionale “Does different persistence in internationalization and innovation influence firms’ performance?”  • ISGEP 2017: 12th annual meeting of International Study Group on Exports and Productivity (ISGEP). - University of Reading (UK) 28-29 September 2017- Reading (UK). Presentazione del lavoro (svolto con Stefano Iandolo (Dises - Unisa) a conferenza internazionale “Does different persistence in internationalization and innovation influence firms’ performance?”  • SIE 2017 Conference 58th Annual Research Meeting of Italian Economists Society (SIE - Società Italiana Economisti) 19-21 October 2017 - Università degli studi della Calabria - Arcavacata di Rende (CS), Italy. Presentazione del lavoro (svolto con Stefano Iandolo (Dises - Unisa) a conferenza internazionale “Do firms learn from Internationalization? the impact of internationalization choices on innovation.”  - ETSG 2016 Finland, “Do firms learn from internationalization? The impact of internationalization choices on innovation”, paper co-authored with Stefano Iandolo.  - SIE 2016 Conference, Milan 20-22 October 2016, paper presented: Firms’ external and internal financial constraints, productivity and size. Evidence from Italy, coauthored with Fernanda Mazzotta.  -12-14 February 2016 FEMISE Annual Conference 2016, Athens, Greece, Theme: “Two Decades after Barcelona: Rethinking the EU-Med Partnership”, presentation of the results of the first step of the project “Spatial proximity and firm performances. Empirical evidence from Turkey, Tunisia and Italy”, within the 1st Round Femise Internal Competition 2015, Agreement No. FEM41-09, team members: prof Taymaz, Metu, Ankara; prof. Ghali, Essec, Univ. of Tunis.  - 18th EBES Conference 2016 at School of Business Administration, American University of Sharjah (AUS), U.A.E. paper entitled 'Financial constraints and firm productivity across the size spectrum. Microeconomic evidence from Morocco, Italy and Turkey', co-authored with Khalid Sekkat, Fernanda Mazzotta and Erol Taymaz.  • 6th October 2015 Femise-Aix-Marseill-GDRI workshop on “Firm and Globalistion” in Aix-en-Provence.  • 13th-15th September 2015 AISRE conference in Cosenza, paper on “How Italian firms performances are influenced by innovation of domestic and foreign firms nearby in space and sectors?  • 9th-11th September 2015 ETSG conference in Paris, Sorbonne, paper on “How Italian firms performances are influenced by innovation of domestic and foreign firms nearby in space and sectors ? »  • 24th- -28th august 2015 ERSA conference in Lisbon, paper presented on “How Italian firms performances are influenced by innovation of domestic and foreign firms nearby in space and sectors?  • 3-5 July 2015: FEMISE meeting of the Board of Directors, Madrid.  • 12 November 2014: La Sapienza and Accademia Lincei “ Explaining economic change”, paper on “Agglomeration economies: impact on heterogeneous firms’ survival in a multilevel framework**”** (with F. Mazzotta).  •23-25 October 2014: SIE annual meeting, University of Trento poster on "Agglomeration economies and global activities: impact on heterogeneous firms’ survival” (with F. Mazzotta).  •11-13 September 2014: ETSG 2014 Munich, Sixteenth Annual Conference, LMU Munich and IFO Institute, paper on "Agglomeration economies and global activities: impact on heterogeneous firms’ survival” (with F. Mazzotta).  •8-10 Septembert 2014: 5th INTERNATIONAL CONFERENCE ON “ECONOMICS OF GLOBAL INTERACTIONS: NEW PERSPECTIVES ON TRADE, FACTOR MOBILITY AND DEVELOPMENT”, Bari (Italy), 8-9 September 2014, paper on "Agglomeration economies and firms’ global activities: impact on firm survival (with F. Mazzotta)  •26-30 August 2014: ERSA conference San Petersburgh, paper on "Agglomeration economies and firms’global activities: impact on firm survival (with F. Mazzotta).  •10-12 July 2014 Warsaw International Economic Meeting 2014 “Firms’ survival in Italy: local and global drivers in a multilevel model” (with F. Mazzotta)..  •2-3 september 2013: AISRE organisation of a session SO34 "Firm resilience in the crisis: local and global challanges" Coordinators: Adalgiso Amendola, Università di Salerno and Anna Maria Ferragina, University of Salerno. •2-3 September 2013: AISRE session SO34 paper on "Italian firms' survival: a multidimensional analysis" (with F. Mazzotta) •27-31 August 2013: 53rd ERSA Congress Palermo: presentation on "THE IMPACT OF FDI ON FIRM SURVIVAL AND EMPLOYMENT: A COMPARATIVE ANALYSIS FOR TURKEY AND ITALY Type: Special Session, Session Theme: S\_ZU Competitiveness, Firms & global value chains, Anna M. Ferragina, University of Salerno (CELPE), FEMISE, Fernanda Mazzotta University of Salerno (CELPE) , Erol Taymaz, METU, Ankara, Turkey , Kamil Yilmaz, Koç University, Istanbul, Turkey. • 18 June 2013: presentation on "Dragon multinationals in Italy: Facts, strategies and impacts", in "THE ROLE OF PUBLIC ADMINISTRATIONS IN FACILITATING FOREIGN DIRECT INVESTMENTS. THE CASE OF CHINA AND ITALY, 4TH SAI-SSPA BILATERAL SEMINAR Rome, Ministero dell'Economia e delle Finanze.  • February 2013: Conference AIEL-ITSG on "INTERNATIONAL TRADE AND LABOUR MARKETS" - University of Padova, February 28-March 1, 2013. discussant of the paper presented by Stefano Federico, Bank of Italy "Industry Dynamics and Competition from Low-Wage Countries: Evidence on Italy" • November 2012: meeting Femise Board of Directors and Femise Conference, Marrakesh - September 2012: 13th ETSG conference in Leuven paper presented " The impact of FDI on firms' survival in Italy: evidence on horizontal and vertical spillovers" coauthored with Fernanda Mazzotta. • June 2012: Femise Steering Committee, Paris. • May 2012: 7th International Scientific Conference "Business and Management-2010" , Vilnius, paper on ""New aspects of multinational firm activities in the context of the international financial crisis: experience in Italy". • December 2011: Femise annual meeting in Marsiglia "Arab Awakening and the Role of the EU-Med Partnership" paper presented on The impact of FDI on firm survival and employment: a comparative analysis for Turkey and Italy, with Erol Taymaz and Kamil Yilmaz. • October 2011: SIE annual meeting in Rome paper presented "Global crisis and firms' survival. Evidence from Italy", A.Amendola, A. Ferragina (University of Salerno), R. Pittiglio (University of Foggia) and F. Reganati (University of Roma La Sapienza). • July 2011: 2nd International Workshop on FIRM, TRADE AND DEVELOPMENT4-5 July 2011,Aix-en-Provence, France, paper presented "Multinational status and firm exit in the Italian manufacturing and services sectors", A. Ferragina (University of Salerno), R. Pittiglio (University of Foggia) and F. Reganati (University of Roma La Sapienza) • June 2011: Aissec Conference in Macerata paper presented "Global crisis and firms' survival. Evidence from Italy", A.Amendola, A. Ferragina (University of Salerno), R. Pittiglio (University of Foggia) and F. Reganati (University of Roma La Sapienza). • October 2010: SIE annual meeting in Catania paper presented "Does multinational ownership affect firm survival in Italy? • September 2010: 11th ETSG conference in Lausanne paper presented "How is the 2007 Crisis Affecting Firms' Survival? Evidence from Italy" • September 2010: Bari International Workshop "Economics Of Global Interactions: New Perspectives On Trade, Factor Mobility And Development" paper presented "Does multinational ownership affect firm survival in Italy? June 2010 : AIB 2010 conference in Rio de Janeiro, paper on “The impact of FDI on firm survival in Italy" .  May 2010 : 6th International Scientific Conference “Business and Management–2010” , May 13-14, 2010, Vilnius, paper on “The Impact of FDI on Firm Survival in Italy”.  September 2009: University of Roma Tor Vergata, Faculty of Economics, Annual Meeting ETSG (European Trade Study Group), 10-12 September, 2009, paper on “FDI and firm survival in Italy”.  June 2009 : University of Perugia, Faculty of Economics, Bi-annual conference Aissec/Eaces Associazione Italiana per lo Studio dei Sistemi Economici Comparati, XVIIth Scientific Conference Growth and Development Pattern .The Role of Institutions in a Comparative Perspective, Thursday 25 – Saturday 27 June 2009, presentation on “Determinants of FDI by sector: do institutions matter?”  May 2009: University of Salerno, Political Science Faculty conference “50 anni di integrazione europea”, presentation on “La formazione del mercato unico europeo: un processo ancora incompleto”.  May 2009: European Report on Development, Conference “The challenges of fragility to development policy”, Barcelona, Università Pompeu Fabra,, May 7th-8th.  March 2009: 10th Mediterranean Research Meeting, Robert Schuman Centre for Advanced Studies, European University Institute, Montecatini, 25-28 March, paper on “FDI Potential and Shortfalls in South Mediterranean Countries” workshop 20 organised by the Banca d’Italia and Directed by Giorgio Gomel, Session title: Finance and Economic Development in the Mediterranean Area: the role of Euro-Mediterranean Cooperation.  November, 2007 Femise annual meeting, organised by IME and ERF, Marsiglia.  June, 2007: Aissec 12th Bi-Annual Conference, Università di Parma, paper on: “Export performance in high tech goods: the role of export diversification, trade policy, macroeconomic stability and institutions”.  November, 2006: Aissec 11th Bi-Annual Conference, Castellammare, paper on: “FDI potential and shortfalls in South Mediterranean countries: the role of institutions as crucial determinants and diversion forces”.  September, 2006: EACES 9th Bi-Annual Conference, Brighton Business School, University of Brighton, 7th September to 9th September 2006, paper on: “FDI potential and shortfalls in South Mediterranean countries: the role of institutions as crucial determinants and diversion forces”.  June, 2006: Organisation of the international workshop organised by ISSM-CEIS-DISES-MASI “Bridging the gap: the role of trade and FDI in the Mediterranean”, June 8-9 2006, Castel dell’Ovo, Napoli, Italy, and presentation on “FDI potential and shortfalls in South Mediterranean countries: determinants and diversion effects”.  December, 2005: ERF XII Conference, paper: “EU Actual and Potential Trade with Mediterranean and Central and Eastern European countries. A gravity study”, with G. Giovanetti and F.Pastore, Cairo.  November, 2004: Conference “For an economic partnership between the Mediterranean countries: challenges and future perspectives”, University of Firenze with University of Cairo and University of Al-Azhar, paper on: “Trade integration between EU and South Mediterranean countries: introversion and specialisation”, con G. Giovannetti e L. Iapadre, Cairo.  November, 2004: meeting of CNR group of international trade economists: “International economics and development”, with CESPRI, University Luigi Bocconi, paper su “EU Actual and Potential Trade with Mediterranean and Central Eastern European countries. A gravity study” with G. Giovanetti and F. Pastore.  September, 2004 European Trade Study Group, Sixth Annual Conference, 9-11 September, Nottingham, UK, paper su: “EU integration with Mediterranean partner countries vis-à-vis CEE-10. A gravity study”, con Giorgia Giovannetti e Francesco Pastore.  May 2004: Sixth International Conference on the Economics and Finance of the Middle East and North Africa, May 27-29, 2004 - Byblos, Lebanon paper on: “Trade integration within the Euro-Mediterranean partnership: past performance and future potential by a gravity analysis”.  April, 2004: Conference “The Cooperation between the Widened European Union and its New Vicinity: Stakes and Prospects”, INSEA-University Montesquieu-Bordeaux, “IVth INTERNATIONAL DAYS of STUDIES JEAN MONNET”, European Parliament patronage, presentation on: “Integration between EU and South Mediterranean countries: trends in trade intensity and shifts in specialisation”, 28-29 April, Rabat.  November, 2003: Conference “Globalisation, Outsourcing and IDE , University of Firenze, CNR working group on International Economics, paper on “Trade integration within the Euro-Mediterranean partnership: how far from EU-CEECs trade integration?”.  September 2003: 3rd Workshop on EU Enlargement: The Impact of East-West Migration on Growth and Employment (FLOWENLA) a CEPS workshop, Brussels, 8-9 September 2003, presentation on “Impact of enlargement on Italian regions: an analysis of trade with Central and East European countries over 1994-2002”  December 2002: 2nd Workshop on EU Enlargement: The Impact of East-West Migration on Growth and Employment (FLOWENLA) a WIIW workshop, Vienna, 6-7 December 2002, presentazione su “Factor inputs and labour skills in Italian trade with candidate countries: some evidence”  May 2002 : 1st Workshop on EU Enlargement: The Impact of East-West Migration on Growth and Employment (FLOWENLA) a CESPRI workshop, Milano, 26-27 Maggio2002, relazione su “Intra-industry trade and adjustment costs between Italy and the CEECs”.  September 2001: Presentation of a paper on “Fragmentation of Production in International Trade of Italy. Evidence from Trade in Parts and Components and from Outward Processing Trade with Neighbouring Countries”, nell’ambito della Summer School su “Competitiveness and EU Enlargement”, Robert Schuman Centre for Advanced Studies, European University Institute, Florence.  4-5 Nov. 1999: Presentation of a paper titled “Eastern Europe’s Trade with Italy during the Transition”, Conference on “Globalisation and Regional Development” organised by the Italian National Research Council and by the School of Economics, University of Perugia, under the patronage of the European Commission.  3-5 June 1999 Presentation of a paper titled “Eastern Europe’s Trade with Italy during Transition: Determinants and Adjustment” submitted to the XII AISSEC Conference (Italian Association for the Study of the Comparative Economic Systems), Siena, Italy.  13 May 1999 Seminar on “Impact of Trade on the Italian Labour Market”, Research in Progress Seminars, Graduate Research Centre in the Social Sciences, University of Sussex, UK.  Nov. 1997: Seminar held at the University of Leuven on “Vertical Intra-industry Trade between CEECs and EU”. |
| |  |  | | --- | --- | | **Organisation of conferences** | **1. Organizzazione della Conferenza Internazionale "Bridging îhe Gap: the Role of Trade and FDI in the Mediterranean", June 8-9, 2006, Naple (Ital.v-) finanziata da Regione Campania and European, in collaborazione con DISES (Univers. Di Salerno), CEIS (University of Rome "Tor Vergata"), fiondazione "Manlio Masi", CNR Working Group on International Economics**  **2. Organizzazione del workshop internazionale: “Innovation, globalisation and firm dynamics”, DISES-CELPE, Università di Salerno, PROGETTO INNOSYSTEMS "Sistemi di innovazione, competitività e trasferimento delle conoscenze" POR Campania FSE 2007/2013 Asse IV e Asse V, Avviso Pubblico per lo sviluppo di reti di eccellenza tra Università, Centri di Ricerca e Imprese.** | |  | Organisation of the workshop on "Bridging îhe Gap: the Role of Trade and FDI in the Mediterranean", June 8-9, 2006, Naple (Ital.v-) funded by Campania Region with DISES (Univers. of Salerno), CEIS (University of Rome "Tor Vergata"), fondazione "Manlio Masi", CNR Working Group on International Economics.  Organisation of the workshop on: “Innovation, globalisation and firm dynamics”, DISES-CELPE, Univers. of Salerno, PROJECT INNOSYSTEMS "Innovation systems for competitiveness and knowledge transfer " POR Campania FSE 2007/2013 Asse IV and Asse V, Funds for developing networks of excellence between University, Research Centres and Firms. |
| **Association memberships** |  | •2013- ERSA and AISRE (European regional science association and Italian regional science association)  • 2010 - FEMISE (Forum Euro-Mediterranean of Institutes of Economics) Steering Committee member and FEMISE active member ( CELPE, University of Salerno) • 2010- AIB (Academy of International Business) • 2004 FEMISE (Forum euro-mediterranean of Institutes of Economics): membership  •2002 – Association for Comparative Economic Studies (ACES).  •2001 - European Trade Study Group (ETSG) .  •2000 - Italian Trade Study Group (ITSG).  •2000 -- Italian association for comparative economic studies (AISSEC)  •2000 - European association for comparative economic studies (EACES).  •2004 -- Società italiana degli economisti (SIE) |
| **Research in Progress** |  | 1) Firm dynamics: spatial and multidimensional analysis of knowledge and productivity spillovers  2) Economic Discovery, Innovation and Export Diversification.  3) FDI determinants and spillovers on local development  4) FDI and Trade.  5) Impact of China and India on MENA competitiveness. |
| **Referee for :** |  | • Empirical economics  • Economics Bulletin  •International Business Review  •Journal of Economic Policy Reform  •Eastern European Economics  •Journal of World Business  •Journal of Evolutionary Economics  •Economic Change and Restructuring  • Review of Middle East Economics and Finance.  • Small Business Economics  • The World Economy  • Journal of Comparative Economics.  • Applied Economics.  • Empirical Economics  • International Economics/Economie Internationale. |

**INSTITUTIONAL ACTIVITIES AND ORGANISATION AND ADMINISTRATION ACTIVITIES IN THE UNIVERSITY OF SALERNO (DISES AND CELPE)**

1. **Member of the ERASMUS Commission of the Department of Economics and Statistics (DISES):**

* Tutor for DISES of 5 Erasmus + agreements for 1°, 2° and 3° cycle with Turkey (METU, Ankara, prof.Erol Taymaz and University of Akdeniz in Anthalia, prof. Selim Cagatay); France: Paris 13 (prof. Marc Lautier) and Toulon (prof. Nicolas Peridy); Poland: Warsaw, Faculty of Economics, Dean of the Faculty of Economics Ian Michaleck).
* Tutor for DISES of 2 Erasmus + agreements with third countries: Tunisia (ESSEC, Tunisi, Dr. Sofiane Ghali), Egypt (Faculty of Economics, University of Cairo, Ahmed Gonheim and El Cherbini)
* Tutor for DISES of Erasmus traineeship agreements with 7 Chambers of Commerce (Hungary, Romania, Bulgaria, Madrid, Switzerland, Sweden, Marseil), 3 international firms (AZ consulting, Turrillo Global Services, Inter analysis Ltd, Sussex UK), a foreign university (Toulon); the Italian Trade Agency (ICE) foreign offices located in Paris, London, Budapest, Tirana.

1. **SEMINARS ORGANIZED FOR THE DEPARTMENT OF ECONOMICS AND STATISTICS AND FOR CELPE IN 2016, 2015 E 2014:**

**2016 :** Mercoledi' 20 Gennaio 2016, ore 15.00 Sala del Consiglio DiSES

**Mohammed Chaffai** (Faculté des Sciences Économiques et de Gestion Université de Sfax pour le Sud)   
[Technical efficiency and stability to shocks: a comparison between islamic banks and conventional banks in Mena Region](http://www.dises.unisa.it/seminari/abstract/chaffai) **Mohammed Chaffai -  Ciclo di seminari (20, 21 e 22 gennaio 2016 - Sala del Consiglio DiSES):  
12 ore di lezione organizzate in tre topics:**

**20 gennaio**  h. 11-13   **(1) HOW TO REPRESENT THE TECHNOLOGY OF THE PRODUCER,** the production function, the distance functions, the dual functions (cost and profit function), Flexibility and functional forms;

**21 gennaio**h. 10-13 e 15-17 **(2) ESTIMATION OF THE FIRMS INEFFICIENCIES,** the concepts of inefficiency and its components (technical, allocative, scale), stochastic frontier modelling (cross section and panel data estimation), Distance function estimation (stochastic and deterministic model formulation);

**22 gennaio** h. 10-13 e 15-17  
**(3) RECENT DEVELOPMENT IN STOCHASTIC FRONTIER MODELLING,** Meta frontier, Latent Class Stochastic frontier, Threshold Stochastic Frontier.

**2015 :**

Mercoledì 25 marzo 2015, h. 10.00 (Aula SP/3 ex Scienze Politiche)  
Claudio VICARELLI (ISTAT-Servizio previsioni econometriche)  
3° Rapporto ISTAT Sulla competitività dei settori produttivi, Edizione Febbraio 2015

Mercoledì 1 Aprile 2015, h. 10.00 (Aula SP/3 ex Scienze Politiche)  
Gianpaolo BRUNO (Direttore, pianificazione strategica, studi e rete estera, ICE Roma)  
Marinella LODDO (Direttore ICE  MIlano)  
Il rapporto ICE 2015: l'Italia nell'economia internazionale

**2014 :**

**marzo 2014-maggio 2014 “**Internazionalization, innovation agglomeration and other actions to promote industrial development in Italy ». Cycle of seminars on specific topic inherent to competitiveness, GVCs, innovation, access to credit, policies in the Italian post global crisis economy.

**12 marzo 2014, Armando Rungi (IMT, Lucca)** Business Groups as Hierarchies of Firms Determinants of Vertical Integration and Performance (con Carlo Altomonte)

**18 marzo 2014,** Claudio Vicarelli (ISTAT), [Il secondo rapporto ISTAT sulla competitività dei settori produttivi](http://www.istat.it/it/archivio/113149)

**18 marzo 2014,** Carmine Pappalardo (Stefano Costa, Claudio Vicarelli) (ISTAT), Financial crisis, internationalization choices and Italian firm survival

**25 marzo 2014,** Alberto Felettigh (BANKITALIA), Rita Cappariello, How Does Foreign Demand Activate Domestic Value Added? A Dashboard for the Italian Economy

**6 maggio 2014,** Gianluca Santoni (Bank of France)*,* Market Shares in the Wake of the Global Crisis: the Quarterly Export Competitiveness Database.

15 maggio 2014, Dott.ssa Marinella Loddo, Direttrice dell'Ufficio ICE di Milano, Seminario "ICE: formazione e lavoro per i giovani sui mercati".

**20 Maggio 2014**, Mario Coccia (CERIS\_CNR), Drivers of innovations for supporting modern economic growth of countries

**21 maggio 2014,** Alberto Zazzaro (Universita' Politecnica delle Marche), Credit traps

**28 maggio 2014,** Sergio De Nardis (Chief Economist Nomisma, Luiss Guido Carli), Eterogeneità dentro l'impresa: evidenze sulle imprese multi-prodotto in Italia

**29 maggio 2014,** Paolo Seri (Università di Urbino), The effects of the adoption of e-services on the efficiency of municipalities. An empirical study.

**Workshop “Innovation, Globalisation and Firm Dynamics”, 24 November, 2014,** DISES-CELPE, Università di Salerno, PROGETTO INNOSYSTEMS "Sistemi di innovazione, competitività e trasferimento delle conoscenze" POR Campania FSE 2007/2013 Asse IV e Asse V, Avviso Pubblico per lo sviluppo di reti di eccellenza tra Università, Centri di Ricerca e Imprese.

**relatori:**

**Anna FERRAGINA (University of Salerno), “Innovation, globalisation and firm dynamics; why this book?”**

**Marco VIVARELLI, Catholic University, Milano, “Drivers of Entrepreneurship and Post-entry Performance of Newborn Firms in Developing Countries”;**

**Silvio ESTEVE PEREZ, University of Valencia, presentation of two papers: “Innovation, growth and survival of Spanish manufacturing firms”; “Age and productivity as determinants of firm survival over the product life cycle: an application to Spain”;**

**Erol TAYMAZ, Middle East Technical University, Ankara, discussion.**

**Khalid SEKKAT, Université Libre de Bruxelles, “Are Southern SMEs less productive than Northern and why?”**

**Giulio BOTTAZZI, Sant’Anna University, Pisa; “What does (or does not) determine persistent corporate high growth?”, with Stefano BIANCHINI and Federico TAMAGNI**

**Kamil YILMAZ, Koç University, Istanbul “Estimating the Cost Function and the Mark-ups Using Plant level Data for the Turkish Manufacturing Industry” with Erol TAYMAZ.**

**Sergio Destefanis (University of Salerno),** Maryse LOUIS, Acting Manager FEMISE & Program Manager ERF “Brainstorming on possible future actions and activities under different hypotheses for funded research opportunities.

1. **Participation in international network of research national and international:**

* Board of Directors of the international network of research FEMISE (Forum Euro-Mediterraneo degli Istituti di Economia);

# Member of the Scientific Committee of Ekonomia journal, Faculty of Economic Sciences, University of Warsaw (http://ekonomia.wne.uw.edu.pl/show/index/editorialBoard);

* Research Partnership with :
* **Institute of Economic Policy – Università Cattolica del Sacro Cuore, Milano (Italy), Head of Institute, prof. Marco VIVARELLI;**
* **Departament d’Estructura Econòmica (Economia Aplicada II) - University of Valencia, Head of Department, prof. Cecilio Ricardo TAMARIT ESCALONA;**
* **Institute of Economics – Scuola Superiore Sant’Anna, Pisa (Italy), Head of Institute, prof. Giovanni DOSI;**
* **Centre Emile Bernheim, Solvay Brussels School of Economics and Management - University Libre de Brussels, Head of the Department prof.** **Pierre-Guillaume MÉON.**
* **Department of Economics – Middle East Technical University, Ankara (Turkey), Head of Department, prof. Erdal ÖZMEN.**
* **CASE - College of Administrative Sciences & Economics, Koc Univeristy, Istambul (Turkey).**

1. **Direction of international research teams**

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| 2015: FEMISE-European Commission |
| Research in economics |
| Coordination and scientific direction |
| Coordination of the project funded by EU Commission (euro 10.000) under the 2015 Internal Competition for the FEMISE project on “*Support to* *economic research, studies and dialogue of the Euro-Mediterranean Partnership*” as per  the Contract signed between the Commission and the FEMISE association no. ENPI/2014/354-494 (“Commission-FEMISE contract”). The purpose of this agreement is to provide an original research work in the fields of social and economic analysis by the Team Leader Anna M. Ferragina.  Title of the research: “Spatial proximity and firm performances: how can location-based economies and policies help the transition process in the Mediterranean region? Empirical evidence from Turkey, Tunisia and Italy”. GRANT CONTRACT AGREEMENT No. FEM41-09. Main activities and responsibilities: Scientific Direction, Preparation of a technical report, executive summary, Policy Briefs, submission, publication of background papers in refereed journals. Members of the team: Erol Taymaz, Kamil Yilmaz, Sofiane Ghali, Adalgiso Amendola, Fernanda Mazzotta, Giulia Nunziante, Anna Ferragina. |

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| 2011- FEMISE-European Commission |
| Research in economics |
| Coordination and scientific direction |
| Coordination of the project funded by EU Commission (euro 60.000) under the 2010 Internal Competition FOR SHORT-TERM PROJECTS Global Fees Contracts.  Title of the research: The impact of FDI on firm survival and employment: a comparative analysis for Turkey and Italy. GRANT CONTRACT AGREEMENT No. FEM34-12. Main activities and responsibilities: Scientific Direction,  Preparation of a technical report, executive summary, Policy Briefs, submission, publication of background papers in refereed journals. Members of the team: Erol Taymaz, Kamil Yilmaz, Unal Tongur, Yesim Ucdogruk, Fernanda Mazzotta, Rosanna Pittiglio, Filippo Reganati, Giulia Nunziante, Anna Ferragina. |

1. **Teaching abroad.**
2. **April** Teaching offer at Natolin campus of the College of Brugges, course entitled “The Political Economy of the ENP” with a particular focus on trade, DCFTA's, Euro-Med association agreements, investment, etc. between the EU and its neighbours in the southern Mediterranean and in Eastern Europe (Ukraine, Belarus, Moldova, South Caucasus). This course will have 25h and count for 4 ECTS credits . It will be part of a new Major/specialization at the Natolin campus of the College, entitled “The ENP and the EU’s neighbours” and this new Major/specialization will become operational as of the new academic year 2015/16.

**2015  April** : Visiting within Erasmus Teaching (8 hours of lectures), Middle East Technical University, Ankara, Turkey.

**Bibliometric info on Anna M. Ferragina 24/01/2016**

Pubblications: more than 50with ISBN and ISSN. 2 edited volumes; 16 articles in international journals; 5 articles in italian journals; 12 chapters in books published by international editors and refereed; 16 chapters of Italian books.

**In Scopus 14 publications of which 8 articles, h =3, 25 citations from 1996.**

**In Google Scholar 284 citations h index= 9.**

**In Web of Science 7 publications:**

1.

**Innovation, Globalization and Firm Dynamics Lessons for enterprise policy Introduction**

By: Ferragina, Anna Maria; Taymaz, Erol; Yilmaz, Kamil

Edited by: Ferragina, AM; Taymaz, E; Yilmaz, K

INNOVATION, GLOBALIZATION AND FIRM DYNAMICS: LESSONS FOR ENTERPRISE POLICY Book Series:Routledge Studies in the Modern World Economy Volume: 128 Pages: 1-24 Published: 2014

2.

**Foreign investment and firm selection in Italy Competition, linkages and firms' absorptive capacity**

By: Ferragina, Anna Maria; Mazzotta, Fernanda

Edited by: Ferragina, AM; Taymaz, E; Yilmaz, K

INNOVATION, GLOBALIZATION AND FIRM DYNAMICS: LESSONS FOR ENTERPRISE POLICY Book Series:Routledge Studies in the Modern World Economy Volume: 128 Pages: 265-308 Published: 2014

3.

**What have we learned? Lessons for enterprise policy**

By: Ferragina, Anna Maria; Taymaz, Erol; Yilmaz, Kamil

Edited by: Ferragina, AM; Taymaz, E; Yilmaz, K

INNOVATION, GLOBALIZATION AND FIRM DYNAMICS: LESSONS FOR ENTERPRISE POLICY Book Series:Routledge Studies in the Modern World Economy Volume: 128 Pages: 357-366 Published: 2014

4.

**DOES MULTINATIONAL OWNERSHIP AFFECT FIRM SURVIVAL IN ITALY?**

By: Ferragina, Anna Maria; Pittiglio, Rosanna; Reganati, Filippo

JOURNAL OF BUSINESS ECONOMICS AND MANAGEMENT Volume: 15 Issue: 2 Pages: 335-355 Published:2014

5.

**Mind the gap: Unemployment in the new EU regions**

By: Ferragina, Anna Maria; Pastore, Francesco

JOURNAL OF ECONOMIC SURVEYS Volume: 22 Issue: 1 Pages: 73-113 Published: FEB 2008

6.

**Regional Unemployment in the OST Literature**

By: Ferragina, Anna Maria; Pastore, Francesco

Edited by: Caroleo, FE; Destefanis, S

Conference: 17th Conference of the Italian-Association-of-Labour-Economists Location: Univ Salerno, Salerno, ITALYDate: 2002 Sponsor(s): Italian Assoc Labour Econom

EUROPEAN LABOUR MARKET: REGIONAL DIMENSIONS Book Series: AIEL Series in Labour Economics Pages:33-87 Published: 2006

7.

[**Factor endowment and market size in EU-CEE trade - Would human capital change actual quality trade patterns?**](http://apps.webofknowledge.com/full_record.do?product=UA&search_mode=GeneralSearch&qid=3&SID=Z2todhy1CB7Se98WYRZ&page=1&doc=7)

By: Ferragina, AM; Pastore, F

EASTERN EUROPEAN ECONOMICS  Volume: 43   Issue: 1   Pages: 5-33   Published: JAN-FEB 2005

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|  |  | *Note: [ Include here any other information that may be relevant, for example contact persons, references, etc.*  ***LINKS to personal information on internet:***  *web site: http://www.unisa.it/docenti/ferragina/index*  *links:*  *Ideas - http://ideas.repec.org/e/pfe140.html*  *Google: Scholar: http://scholar.google.it/citationshl=it&user=0LEipGkAAAAJ&view\_op=list\_works&amp;cstart=20*  *Research Gate: https://www.researchgate.net/profile/Anna\_Ferragina* Referees: • Prof. Adalgiso Amendola, professor of Economics, University of Salerno, e-mail: adamendola@unisa.it. • Prof. Giovanni Graziani, professor of International Economics, University of Parma, tel. 0521-904559 , e-mail: giovanni.graziani@unipr.it. • Prof.ssa Giorgia Giovannetti, professor of Economics, University of Florence, e-mail: giovanne@dicea.unifi.it; [Giorgia.Giovannetti@EUI.eu](mailto:Giorgia.Giovannetti@EUI.eu)  • Prof. Beniamino Quintieri, professor of Economics, University of Rome Tor Vergata, Director of CEIS (Center for International Economics and Development Studies, University of Tor Vergata), e-mail: quintieri@uniroma2.it;  • Prof. Alasdair Smith, professor of International Economics, vice Chancellor Sussex Universty, Sussex House, tel. ++44.1273.678008, e-mail: alasdair.smith@sussex.ac.uk. • Prof. Mariano D'Antonio, professor in Development Economics, University of Roma 3, tel. 0039- 0657374041 , e-mail: mardanto@unina.it e dantonio@uniroma3.it. • Prof. Marcello Gorgoni, professor in Agricultural Economics and FAO advisor (Rome), University of Rome La Sapienza. |
| **Annexes** |  |  |
|  |  | *Note: [ List any attached annexes. ]*  Verbali commissioni abilitazioni nazionali in Politica Economica e in Economia Applicata (non posso allegare il verbale di abilitazione in Statistica Economica non essendo più sul sito). |

DICHIARAZIONI SOSTITUTIVE DI CERTIFICAZIONI

(Art. 46 comma 1 D.P.R. n.445/2000 e successive modificazioni)

DICHIARAZIONI SOSTITUTIVE DELL'ATTO DI NOTORIETA'

(Art. 47 comma 1 D.P.R. n.445/2000 e successive modificazioni)

Il sottoscritto

COGNOME: Ferragina

(per le donne indicare il cognome da nubile)

NOME: Anna Maria CODICE FISCALE: FRRNMR67B47F839V

NATO A Napoli -PROV. NA

IL7/2/67 SESSO F

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consapevole che le dichiarazioni mendaci sono punite ai sensi del codice penale e delle leggi speciali in materia

DICHIARA ai sensi degi articoli 46 e 47 del DPR 445/2000 che le informazioni fornite sono complete e veritiere.

Luogo e data .........................................

il dichiarante

-------------------------------------------------------- Dr. Anna Maria Ferragina